



MADISON-PERRY AREA CHAMBER OF COMMERCE *Newsletter On Line*

AUGUST 2010

Have You Updated Your Member Information Recently?

Your membership provides excellent opportunities for your business to attract new customers and share information with our community and the world. Make sure the information is correct!

Take a few moments to review your information online and then access your chamber member portal with your password to make changes.

Login at www.chamberlogin.com to access all information

Log in today to update your information and take advantage of these features!

- **Business Directory Listing** - your business information is available to consumers through the chamber's website – visitors can search by category, keyword or alphabetically
- **Online Informational Brochure** - your own page on the chamber's website which can include your business description, hours of operation, location information, and up to eight keywords (these help identify your business when a website visitor does a keyword search on the Business Directory)
- **Job Postings**– add your own job openings to the Chamber's website*
- **Hot Deals** – include store coupons and special offers on the Chamber's website*
- **Event Posting** - add your business' events to the Chamber's Online Events Calendar – chamber website visitors can add your event to Outlook, e-mail the details to a friend and request an automatically generated email reminder for your event
- **"Email to a friend" link** - visitors to your Online Informational Brochure may select a link to email your business information to a friend

Please contact us with additional questions or concerns. Make sure your information is up to date for the chamber membership directory, mailed to every home and business in Madison and Perry.

BUSINESS AFTER HOURS

AT THE LAKE COUNTY FAIR



Hosted by: Spirit Media/WELW

Date: Thursday, August 19th

Time: 5:00 pm to 7:00 pm

Place: Belcher Pavilion at the Lake County Fairgrounds

- **Free Admission & Parking**
- **Free Food & Refreshments**
- **Free Entertainment**
- **Win Prizes**
- **Socialize & Network followed by:
Free Concert by Dave's Planet**

RSVP to: rsvp@247spirit.com

Free admission ticket will be sent to you

**Lake County Fair Business After Hours –
Rain or shine at the World Music Stage at
the Belcher Pavilion**

Questions Call: 440-510-1010 Ext. 11

P.O. Box 4, Madison, Ohio 44057 Tel: 440.428.3760 Fax: 440.428.6668 Web Site: www.mpacc.org

"The Madison-Perry Area Chamber of Commerce exists to develop, enhance, and represent business, stimulate community leadership, and promote economic growth."

2010 - 2011 BOARD OF DIRECTORS

The following chamber members will serve as the executive board of the MPACC for a 1 year term beginning July 1, 2010 thru June 30, 2011.

Chairman of the Board, Mike Zinn
Lee's Machinery, 259-2824

Vice-Chairman of the Board,
Scott P. Schafer
Attorney At Law, 428-6226

Treasurer, Lynn Prokop
Body Mechanics Therapeutic Massage, 428-0444

Secretary, Laurie Martin
Martin's Nursery Inc., 259-4556

BOARD MEMBERS

Jan Burnett
Keller-Williams, 259-4141

Dr. Steven Gajda
Northern Dental Specialists, 428-7290

Bill Holl
Jack's Pools & Spas, 428-6032

Brint Learned
Rabbit Run Community Arts
Association, 428-5913

Cindy Lindberg
Grand River Cellars, 298-9838

Jean Makesh
Lantern of Madison, 428-2664

Virginia March
Perry Public Library, 259-3300

Charlene Martorana
French Chiropractic, 428-1755

Mary Peplowski
Madison Pet & Garden, 428-1300

Lorraine Sears
FirstMerit Bank, 953-2184

Karen Sundy
Perry Economic Development Council, 259-5140

Lake County Chambers of Commerce Reps
Nancy Currie – 428-2189
Rick Amos – 354-5366

Cindy Girdler, CCEO-AP
President COO
www.mpacc.org
E-Mail exec@mpacc.org

MPACC NEWS

Published monthly by Madison-Perry Area Chamber of Commerce. Questions, comments and articles should be directed to:

MPACC • PO Box 4 • Madison, OH 44057
(440) 428-3760 • (440) 428-6668 Fax

WELCOME NEW MEMBERS

We hope to see you soon and often!

The following organizations have recently made an important investment in their business by joining the Madison-Perry Area Chamber of Commerce. We thank them and hope you will consider them for all of your personal and professional needs.

GREG STEINKE
DALE CARNEGIE TRAINING-GREG
Steinke-Consultant NE Ohio
2406 Pleasant Place
Madison, OH 44057
440-983-0163

We improve the way businesses work
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MAX SORENSON
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Madison, OH 44057
(440) 428-9923

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large patio bar and courtyard. Full service menu -
upscale menu in the Spinnaker dining room.

LINDA MCCREADY
MCDONALDS MADISON
6626 North Ridge Rd.
Madison, OH 44057
440-428-2800
Restaurant

Office: 440-354-5366
Fax: 440-354-5372
Home: 440-259-2910

Amos Insurance & Financial Services

Health & Life Insurance • Annuities • Senior Products
Rick Amos, CSA

50 West Erie Street
Painesville, Ohio 44077

Email: rick@ncweb.com
Website: amosinsurance.org

Safire Rose Beads and Things
Beads & Supplies for all budgets
Mon-Sat 10-6 & Sun 11-5

50 West Main Street
Madison, Ohio 44057
440-428-9617

www.safirerose.com

GOLF OUTING UPDATE

Join Us – September 13, 2010

Madison Country Club



Registration form enclosed or register online at www.mpacc.org.
Credit Card payments accepted online.

Thank You to the following businesses that have committed to supporting the MPACC 41st annual golf outing.

Beverage Cart Sponsors

FirstMerit & Northwest Bank

Luncheon Sponsor

French Chiropractic & Wellness
Sponsor

Hole-In-One

Classic Madison

Event Sponsors

Debonne Vineyards
K.E. Mears Financial Services
Richmond & Richmond Insurance
Red Mill Golf Practice Center

Hole Sponsors

Blue Stone Perennials
Chapel Cove Development
Edward Jones – Dave LeMond
Grand River Cellars Winery and Restaurant
Phoenix Residential
State Representative – Mark A. Schneider
Terry G’s Car Wash

Door Prizes

Bond Sippola DeJoy & Co.
Congressman Steve LaTourette
Lakefront Lines
Lake MetroParks

*Please Join
the List!
Many
Opportunities
Are Still
Available!*



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•HEATING • AIR CONDITIONING
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 156 West Main Street, Madison, Ohio 44057

Jeffrey E. Lynn, *President*
 Cell: 440-343-3573
 E-mail: jeff@penguinmechanical.com

440-428-4666
 440-942-1207
 Fax: 440-428-5560
1-800-833-4328

LAKE COUNTY TAX SERVICE, INC.
Darrell & Carol Brainard

Voice: 440-259-5729
 E-mail: LCTS@ROADRUNNER.COM

“Prompt Professional Services”

Quick Book Support, New Business Formations, Total
 Payroll Support, Individual & Business Tax Preparation

MEMBER ALERT!

Safety Training Required for Group Rating Members

In late June 2009 CompManagement mailed a letter to all affected group clients explaining the details of this new rule and provided solutions to help them complete the required safety training. We followed that up with several email communications and newsletter articles. According to our records, there are still a number of members who have not yet taken this training, or at least have not reported their attendance at a training session to us.

We are currently in the process of emailing, faxing and calling all employers who, according to our records, still have not taken this training.

- **CompManagement Safety Academy** - Our safety workshops provide you with compliance programs to meet OSHA's core regulatory standards, while equipping you with tools to reduce your occupational incidents and eliminate potential physical hazards. In the workshop, you will be furnished with draft safety guidelines and PowerPoint training programs to meet OSHA standards. Visit <http://www.compmgt.com/riskservices/academy> for additional information including dates, locations and registration.

- **CompManagement Online Safety Training** - Fulfill the two (2) hour safety training requirement from the convenience of your own office or workstation with our online safety training. View our extensive catalog of OSHA approved courses at <http://www.compmgt.com/riskservices/onlinetraining.aspx> and click on "#1. OSHA Training."
- **CompManagement Onsite Safety Training** - Schedule a customized onsite training program specific to your organization. We can tailor these training sessions for regulatory compliance or best management practices. A list of topics is available at <http://www.compmgt.com/riskservices/safetytraining.aspx>.

- **Ohio BWC** – The Ohio Bureau of Workers' Compensation has various training opportunities, including Online training. We encourage you to take advantage of these by going to www.ohiobwc.com.

On your behalf, CompManagement has developed a method of tracking that requires members to visit our website at <http://resources.compmgt.com/AC3/SafetyTraining.aspx> to report their training attendance and fax documentation proving the completion of such training.

Thank you for your ongoing support and should you have any questions or require assistance with this communication, please contact your CompManagement Association Account Manager.



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Edward Jones

MAKING SENSE OF INVESTING



David N. LeMond
Financial Advisor

2606 Hubbard Road
Madison, OH 44057
Ofc. 440-417-1559
Fax 877-567-3835
www.edwardjones.com

MADISON-PERRY AREA CHAMBER OF COMMERCE 41st ANNUAL GOLF OUTING



Date: **Monday, September 13, 2010**

Time: 12:30 PM Shotgun Start (Registration, Practice Tee 11-11:30AM)

Place: Madison Country Club

Format: Four-person Scramble 12:30 PM

Cost: \$110 golf package per player (Includes: Golf, Cart, Boxed Lunch, Dinner)

Contests: Putting Contest, Skill Shots, Giveaways, Raffle Prizes

PARTICIPATION OPTIONS

- \$110.00 per golfer
Limited to 100 golfers
- \$30/Person for Dinner Only

Total Enclosed: \$ _____

ENTRY FORM

Contact Name: _____

Company Name: _____

Email Address: _____

- Golf Package Dinner Only

Name: _____

Email Address: _____

- Golf Package Dinner Only

Name: _____

Email Address: _____

- Golf Package Dinner Only

Name: _____

Email Address: _____

- Golf Package Dinner Only

**Entries will be based on first complete paid basis!
No refunds given after September 1, 2010**

MAIL TO: MPACC—P.O. Box 4—Madison, OH 44057
register online at www.mpacc.org and pay by credit
card or through your member portal.

Fax # 440-428-6668 Phone # 428-3760

HOLE SPONSORSHIP/DOOR PRIZE

Company Name (exactly as it should appear in the program)

Address: _____

Phone: _____

Contact: _____

Type of sponsor: _____

Hole Sponsors—\$75.00

Sign at the hole with your company name (18" x 24")

Listing in the program

Listing in the Chamber newsletter

Listing in the Tribune & Madison Messenger

Event Sponsor—\$150.00

Sign at the hole with your company name (24" x 36")

Listing in the program

Listing in the Chamber newsletter

Listing in the Tribune & Madison Messenger

Beverage Cart Sponsor \$250.00

Sign attached to the cart with company name

Listing in the program

Listing in the Chamber newsletter

Listing in the Tribune & Madison Messenger

Luncheon Sponsors \$250.00

Snack Sponsor \$250.00

Sign with your company name (18" x 24")

Listing in the program

Listing in the Chamber newsletter

Listing in the Tribune & Madison Messenger

Donation of gift certificates and prizes

If you would like to donate any item for prizes, you will receive recognition in the golf outing program, and a listing in the chamber newsletter.

Door Prize donation _____

THANK YOU

Sold out



The Lake-Geauga Fast Track 50
c/o Lakeland Workforce Development
& Continuing Education
7700 Clocktower Drive
Kirtland, OH 44094
(440) 525-7303 Phone
(440) 525-7658 Fax

www.fasttrack50.org

Board:

Peter Ferrante
President
Wells Fargo Advisors
(440) 951-9555

Thomas Leenheer, II
Treasurer
Huntington Bank
(216) 515-6260

Cathie Moss
Trustee
Lakeland Workforce Development
& Continuing Education
(440) 525-7303

Tom Valentino
Trustee
The News-Herald
(440) 951-0000

Jennifer Brawner
Trustee
Skoda Minotti
(440) 449-6800

Sponsors:



The News-Herald



Delivering on the Promise.

2010 LAKE-GEAUGA FAST TRACK 50 NOMINATION FORM

Now in its 18th year, the Lake-Geauga Fast Track 50 has been recognizing companies in Lake and Geauga Counties for outstanding contributions and achievements since 1993. Nearly 275 companies have been honored and we look forward to adding to that list this year.

For qualification, the following criteria must apply (you may nominate your own company or another):

1. Companies must be located in Lake or Geauga counties and must be organized for profit
2. Sales figures for 2005 must be at least \$100,000

Prior winners are eligible and are encouraged to reapply. Sales figures will be verified with the company's accountant. Sales and employment figures will remain confidential and companies will be identified by growth within a sales range (i.e., \$1-5 million; ABC, Inc.; 25% growth; 150 employees).

To nominate your company or one of your clients or customers, simply complete and return the nomination form by August 27, 2010. Forms can be mailed or faxed to:

Lakeland Workforce Development & Continuing Education
7700 Clocktower Drive
Kirtland, OH 44094
Fax: (440) 525-7658

This year's award recipients will be honored at a recognition dinner on Thursday, November 4, 2010, at the Holiday Inn Express Hotel & Suites LaMalfa in Mentor and in a special section of The News-Herald.

For more information, please contact any of the sponsoring organizations at the telephone numbers listed.

Thank you for your membership investment renewal

We appreciate your support!

(Renewals received as of July 12, 2010)

Affair to Remember Catering, LLC
Agile Sign & Lighting Maintenance
AGM Physical Therapy
American Alert
American Legion Post 112
Amos Financial Services
Anderson Jewelers, Inc.
Appelfeller, Dr. Thomas
Arcola Building Co, Inc
Avalon/Glavis Pest Control Services, Inc.
Babic & Nebraska
Baymont Inn & Suites
Behm Family Funeral Homes, Inc.
Bennett Machine & Stamping Co.
Blackmore Roofing, Inc.
Blue Spruce Storage & Materials
Body Mechanics Therapeutic Massage
Bond, Sippola, DeJoy & Co.
Brittany Residential, Inc.
Brotzmans Nursery, Inc.
Buckeye Aluminum Foundry, Inc.
Buckeye Industries
Buckeye State Credit Union
C T Consultants
C.M. Brown Nurseries, Inc.
Cebars Restaurant & Tavern
Chapel Cove Development, Inc.
ChemMasters
Classic Madison
Commercial Truck & Fleet Service Corp.
Conneaut Telephone Co. - dba Suite 224 Internet
Craft Realty-Western Reserve Prop
David W. Foote, Jr. Insurance Agency, Inc
Debonne Vineyards
DeRubertis Party Center
Eagle Excavating, Inc.
Edward Jones
FirstMerit Bank-Madison
French Chiropractic & Wellness Center
Gabor Enterprises
Gehring's Agency, Inc.
Geneva Chiropractic Clinic
Georgios Oven Fresh Pizza Co.
Grand River Cellars Winery & Restaurant
Great Clips
Gunzelman Industrial Services
Hanahan & Assoc.-Healthcare for Business
Hearn Plumbing & Heating, LLC
Heres Hope Baptist Church
Heritage Hills Campgrounds
Howard Hanna
Howard Hanna — Warren Team

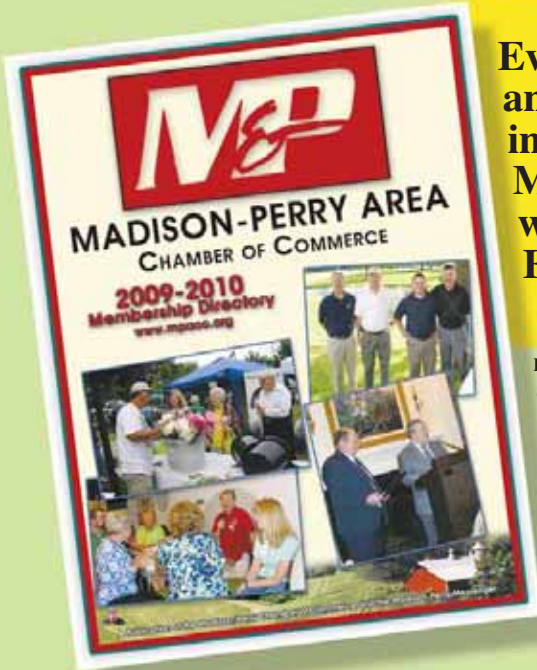
Hubbard Rd. Meadows Assisted Living
Hughes Embroidery
Huntington Bank
Hydra Carpet Cleaning
Jacks Pools & Spas
JBI Painting & Powerwashing, Inc
Joeys Italian Grille
Jones Accounting Group, Inc.
K.E. Mears Finacial Services
Katherine A. Thokey D.D.S.
Keller-Williams -Jan Burnett
Key Bank
Kish Heating & Cooling, Inc.
Kristy's Kritters, Inc.
Lake Auto & Scrap Recyclers
Lake Balance Company, Inc.
Lake County East End YMCA
Lake County Tax Service
Lake Health Madison Campus
Lakeside Villas
Lantern of Madison
Lees Machinery
Mac Divitt Rubber Co
Madison Auto Works, Inc.
Madison Giant Eagle
Madison Local School District
Madison Local Schools- Treasurer
Madison Muffler & Auto, Inc.
Madison Pet & Garden
Madison Public Library
Madison Township
Madison Valvoline Express Care
Madison Veterinary Hospital
Madison Village
Mark A. Schneider - Attorney at Law
Martins Nursery Inc.
Mentor RV
Metro Fleet - Joseph G. Rice Enterprises
Michelle L. Knapp, CPA & Associates LLC
Mid-West Materials, Inc.
Morrison & Sons Trucking
National Threaded Fasteners LTD
North Coast Optical
North Coast Perennials, Inc.
North Madison Mini Storage
Northeast Masonry
Northeast Ohio Insurance
Northern Dental Specialists
Northwest Savings Bank
O'Briens Minuteman Press
OLEary, James, Attorney At Law
Orthopedic Assoc. of Lake Co.

Oxbow Engineering
Penguin Mechanical, Inc.
Perlsh Enterprises, Inc.
Perry Christian Church
Perry Public Library
Perry Township
Pike's CARSTAR Collision Center
Poling Masonry Construction
Potti Funeral Home
R. W. Sidley, Inc.
R.L.S. Construction
Rabbit Run Community Arts Association
Rae-Ann Geneva Nursing & Rehab Center
Rakes Carpet One
Red Mill Golf Practice Center LLC
Richmond & Richmond Insurance Co.
Rick's Roofing & Remodeling
Rideout's IGA
Riverdale Contracting
Rod Wiley Construction
Roemer Nursery
Ronald Welsh, Inc.
Sahara Manufactured Home Communities
Sands Retirement Community
Sandy Ridge Hardscapes, Inc.
Schiltz Crane, Inc.
Scott P. Schafer, Attorney at Law
Shipwatch Cottage
Silver Fox Gunsmithing
Sines, Inc.
Slovene Home for the Aged
Slowey Insurance Agency
Sports & Sports
St. Cyprian Church
Star Beacon
Starr's Cars & Trucks, Inc.
Structural Concepts, Inc.
Subway - Madison
Sunleaf Nursery, LLP
Terry G's Car Wash
Third Federal Savings
Town Shopper Magazine
Trice Chiropractic Clinic
Twin Motors, Inc.
Twin Vinyl Inc.
Village of North Perry
Village of Perry
Walker Floors & Home Interiors
Warren and Young PLL
West Orchards, LLC
Western Reserve Pole Building
Wirtzberger Enterprises
Zig's Auto Service, Inc.

Madison-Perry Area
Chamber of Commerce



- Received in Madison & Perry Homes & Businesses on October 6th, 2010
- Ad deadline Wednesday, Sept 1st, 2010
- Chamber members will be listed by type of business, and alphabetically



Every Home and Business in Perry and Madison will Receive a FREE Copy!!

Don't miss out—this “unique advertising opportunity” only comes once a year!! Call today to reserve your space. With a glossy, 4-color “magazine-type” cover, and a large format (8-1/2" x 11"), the 2010-11 MPACC Directory will certainly be an important & useful publication, seen and referred to by everyone in Madison and Perry areas.

To see last year's directory or to schedule your ad, please contact Bev Russo at (440) 344-1895

Full Page 7.5" x 10"

Quarter Page 3.666" x 4.917"

Eighth Page 3.666" x 2.375"

Half Page 7.5" x 4.917"

Ad Prices for 2010 - 2011 MPACC Annual Membership Directory

Premium Pages (Full Color, Glossy)	
Back Page.....	\$600
Inside Front Cover.....	\$575
Inside Back Cover.....	\$525
Full Page	\$375
w/spot color.....	\$425
w/full-color.....	\$475
Half Page	\$225
w/spot color.....	\$275
w/full-color.....	\$325
Quarter Page.....	\$135
w/spot color.....	\$185
w/full-color.....	\$235
Eighth Page	\$80
w/spot color.....	\$130
w/full-color.....	\$180

To see last year's directory or to schedule your ad, please contact Bev Russo at (440) 344-1895

CHAMBER EVENTS MARK YOUR CALENDAR!

September 13th – 41st Annual Golf Outing – Madison Country Club – flyer enclosed.

Be sure to visit our online calendar of events at www.mpacc.org to see what is happening in the communities. Don't forget to list your upcoming event job postings, and hot deals.



6th Annual Perry Fall Festival -
Saturday, Sept. 11th (Noon – 8 pm),
Sunday, Sept. 12th (Noon – 5 pm)
 Vendor booths available for \$25 for the weekend. For more info. contact Karen at 259-5140.

The Lakeland Entrepreneurship Academy

**What Is the #1 Question
Small Business Owners Ask?**

How Do I Grow My Business?

Get answers to this question and more to make your business thrive!

Walk away from the Academy with:

- ➔ Information on how to immediately implement the latest best practices in sales, marketing, customer service, and many other critical topics
- ➔ Invaluable small business networking contacts
- ➔ Advice from successful local subject matter experts
- ➔ A plan to build your business



Visit lakelandcc.edu/EA to view the full schedule and expert speaker bios.

Register now for the Fall Academy held September through November 2010 (12 sessions), space is limited.

For more information and to register, contact:
 Gretchen Skok DiSanto, Director, Entrepreneurship Initiative
 440-525-7444 • gskok-disanto@lakelandcc.edu
 or visit www.lakelandcc.edu/EA

Offered in partnership with the Ohio Small Business Development Center at the Lake County Port Authority



LAKELAND
COMMUNITY COLLEGE

The Small Business Development Center of Ohio (SBDC) program is funded in part through a cooperative agreement with the U.S. Small Business Administration. The SBDC program is also funded in part by the Ohio Department of Development. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Gretchen Skok DiSanto, 440-525-7444.



Date: Friday, August 20, 2010
Time: Registration 11:15 a.m. – Meeting & Program 11:30 a.m. to 1 p.m.
Place: Holiday Inn Express Hotel & Suites LaMalfa
Cost: \$18 Members, \$20 for Non-Members
Speaker(s): Frank Gharky, Ohio State Trooper
Topic: Who Needs a Medical Card & Vehicle Safety
RESERVATIONS: Register online at www.councilnews.org or call 440-255-0877
RSVP DEADLINE: Monday, August 16, 2010
SPONSORS: LAKE HEALTH & HzW ENVIRONMENTAL CONSULTANTS

Advertising Rates for 2010

Business Card Ads • Quarterly \$75.00 • Call the Chamber office for information on advertising.